

2010 Annual Report



PCC FARMLAND TRUST

Saving local organic farmland forever



Photo: Melanie Conner

PCC Farmland Trust secures, preserves, and stewards threatened farmland in the Northwest, ensuring that generations of local farmers productively farm using sustainable, organic growing methods.

Dear friends,

2010 was a remarkable year for farmland conservation, including two firsts for PCC Farmland Trust: our first donated conservation easement, and our first bequest.

In December, we partnered with Gary and Lois Fisher, who donated an organic agricultural conservation easement on 15 acres on Whidbey Island where they preserve unique colonial breeds of livestock. The Fishers are also committed educators, leading 4-H groups and mentoring other livestock farmers. The Trust's agricultural easement secures their pastures and wetlands to be sustainably stewarded and used in a manner appropriate to organic certification.

From 2001 - 2005 Ruth Afflack was an annual donor to PCC Farmland Trust. In 2010 the Trust received Ruth's most unique and lasting gift, a bequest. Proceeds from the sale of Ruth's property near Fall City, Washington provided an initial basis for future land stewardship: the Ruth Afflack Stewardship Fund. This stewardship fund ensures that in the years ahead the Trust's conserved land is cared for and that organic agricultural easements are monitored and defended.

In 2010 the Trust once again raised enough funds to cover our operations, and to grow our Future Farm Fund. Our e-newsletter, "Crop of News", is better than ever and goes out to more than 2,000 people—38% more people than the year before. We have a new, informative and beautiful website; we Facebook, blog and tweet—all in an effort to broadcast information about farmland conservation, the loss of working farmland, and the advantages of organic farm practices.

We also listen. Please share with us why farmland preservation matters to you. As with our current farmland conservation projects, our next projects will be inspired by the stories of people in our community, and by the vision and generosity of farmland champions like the Fishers and Ruth Afflack.

In gratitude,

Rebecca Sadinsky
Executive Director

Randy Lee
Board President

PCC FARMLAND TRUST

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Photo: Melanie Conner

2010 Key Accomplishments

Preserved 15-acre Camelot Downs, our first donated conservation easement. Land owners Gary and Lois Fisher raise heritage breeds, specifically colonial animals, including sheep, ducks, and more.

Hired our new Executive Director, Rebecca Sadinsky

Started our quarterly “Local Chefs for Local Farms” events which seek to celebrate and deepen our connection with the source of our food. Local Chefs for Local Farms supports the Trust’s Future Farm Fund.

Launched a new re-designed website

Produced a series of printed educational materials for public education and outreach

Hired our Development & Administrative Assistant, Charlotte Madsen

Added Seri Sedlacek and Natasha Fedo to our Board of Directors

In partnership with the Pierce Conservation District Stream Team, the Trust held a volunteer event at Little Eorthe Farm, restoring an ecologically important tributary with native plants and educating over 45 community members on the importance of farmland stewardship and conservation.

Received our first Natural Resources Conservation Service (NRCS) and Farm and Ranch Land Protection Program (FRPP) grant for our Williams Hudson Bay Farm project

Applied for and received \$22,000 worth of grants to assist Orting Valley farmers with upgrading irrigation efficiency.

Held our first farm tour at Orting Valley Farms during the Pierce County HarvestFest

Received our first bequest, which led to the creation of our Ruth Afflack Stewardship Fund

The Trust was awarded the Innovative Partnership, Vision 2040 award for the Orting Valley Farms project by the Puget Sound Regional Council

The Trust was awarded the Innovative Conservation Project Award by Cascade Land Conservancy

Looking Ahead, Projects for 2011

Hold our first public tour of Camelot Downs in February.

Hire our first AmeriCorps intern to work on stewardship and outreach projects

Add two new farms, nearly doubling our acreage:

Williams Hudson Bay Farm – 300 acres in Walla Walla

To be announced – 200 acres in Carnation, Washington

Start our new “Legacy Lunch” information sessions for Trust supporters interested in legacy giving.

Further build our volunteer program, including quarterly work parties at the farms that focus on habitat restoration and farmer assistance.

Introduce our “Soil Savers Network” – a group of trained volunteers to speak with the public at area PCC Natural Markets and community events.

Embark on a formalized Strategic Plan

Begin work on our first dedicated Capital Campaign

Host “Celebrate Organic! A Tour of Snoqualmie Valley Farms” in Carnation, Washington



Photo: Kip Beelman

Financial Report

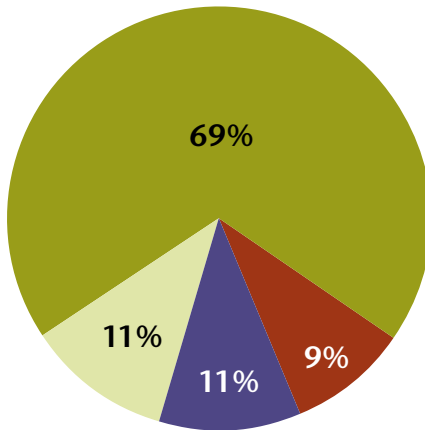
January 1 - December 31, 2010

OUTFLOW

Fund Development	\$69,960	11%
Administrative	\$69,189	11%
All Programs	\$430,732	69%
Outreach & Education	\$106,362	
Stewardship	\$138,423	
Farmland Preservation	\$185,947	
Capital Payments	\$55,531	9%
TOTAL	\$625,412	100%

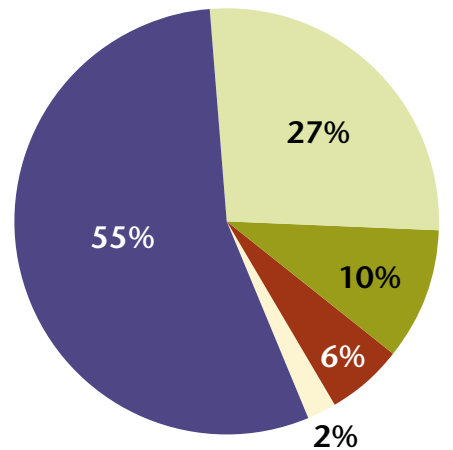
INFLOW

INDIVIDUAL Donations	\$513,886	55%
Unrestricted	\$394,638	
Stewardship	\$17,380	
Future Farm Fund	\$101,788	
Outreach & Education	\$80	
CORPORATE Donations	\$255,978	27%
Unrestricted	\$245,778	
Stewardship	\$200	
Outreach & Education	\$10,000	
FOUNDATION Grants	\$89,113	10%
Unrestricted	\$22,000	
Stewardship	\$59,113	
Outreach & Education	\$4,000	
Other Restricted	\$4,000	
Earned Income	\$60,299	6%
Gain from sale of property	\$16,368*	2%
TOTAL	\$935,644	100%



■ Fund Development	11%
■ Administrative	11%
■ All Programs	69%
■ Capital Payments	9%

*Property bequest reported as pledge in 2009 financial report. Gain reported here is in addition to that estimated value.



■ Individual Donations	55%
■ Corporate Donations	27%
■ Foundation Grants	10%
■ Earned Income	6%
■ Gain From Sale of Property	2%

BOARD OF DIRECTORS

- Randy Lee, President
- Dean Carrell
- Diane Dempster
- Natasha Fedo
- Joe Hardiman
- Maria Hines
- Dave Lamont
- Andrea Newton
- Seri Sedlacek
- Rick VanderKnyff

IN KIND SUPPORT

- Abeja Wines
- Badger Mountain Vineyard & Powers Winery
- Barnard Griffin Wines
- CB Richard Ellis
- Chinook Wines
- Copper Mountain Vineyards
- Debra Daniels-Zeller
- Hedges Family Estate Winery
- KUOW
- McCrea Cellars
- Molly Moon's Homemade Ice Cream
- Neil Walter Company
- Pacific Rim Winemakers
- PCC Natural Markets
- Seri Sedlacek
- Syncline Wine Cellars
- WillaKenzie Estate Winery



Photo: Kip Beelman

Gary & Lois Fisher, Camelot Downs Farm

2010 Individual Donors

AGRARIAN CIRCLE

The Agrarian Circle is made up of legacy donors who have designated PCC Farmland Trust in their estate planning.

- Anonymous (2)
- Dean Carrell
- Davidél / Humanitarian
- Norma Gellert
- Randy Lee
- Kelly Sanderbeck & Brent Ewing
- Skip Wolff
- Barbara Yocom & Bruce Mawrer

\$25,000 & ABOVE

- Anonymous (2)
- Google Community Grants Fund of Tides Foundation
- Microsoft Matching Gifts Program
- Elaine Nonneman
- PCC Natural Markets

\$10,000 - \$24,999

- Badger Mountain Vineyard & Powers Winery
- Duane & Anita Campbell*
- The Dickey Fund*

- Greater Tacoma Community Foundation
- Odyssey Enterprises
- Pierce County Green Partnership Fund
- Quixote Foundation
- Satterberg Foundation
- The Seattle Foundation
- Tagney Jones Family Fund*

\$5,000 - \$9,999

- Anonymous
- Boeing Matching Gifts Program
- John Fine & Susan Harrington*
- Lucy Hadac*
- Healthy Way Bread
- Stonyfield Farm
- The Boeing Company

\$2,500 - \$4,999

- Anonymous
- Acure Organics
- Frontier Co-op
- Horizons Foundation
- Magical Elves Inc.
- New Belgium Brewing Company
- Norcross Wildlife Foundation, Inc.
- Odwalla

THE RUTH AFFLACK STEWARDSHIP FUND was created in 2010. In her will, Ruth Afflack donated a portion of her estate to PCC Farmland Trust. To honor Ms. Afflack and the legacy of those with similar dedication, PCC Farmland Trust is building a long-term stewardship fund to fulfill the “forever” part of our mission. This stewardship fund ensures that in the years ahead, the Trust’s conserved land is cared for and that organic agriculture easements are monitored and defended.

- Organic Valley Family of Farms
- Roxanne Scott & Randy Omel*
- Stiebrs Farms
- Norman Tjaden*
- Washington Association of Land Trusts

\$1,000 - \$2,499

- Anonymous (18)
- Steve & Diane Adam*
- David Ahlers & Liza Sheehan*
- Joyce Behrendt*
- Diane Bell
- Ethan & Erin Bernau*
- William & Beatrice Booth*
- Rose Calderon & Bob Treder*
- Dean & Jennifer Carrell*
- Wai Chan
- Choice Organic Teas/Granum Incorporated

- Margaret R. Cole*
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- Gary DeBoer*
- Mark & Ruth Dundon*
- Marie Emerson*
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- Conrad & Jody Gehrmann*
- Linda Glenicki*
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- Dave & Carol Leake*
- Randy & Mari Hooten Lee*
- Beth Lenholt*

*The Farmland Sustaining Circle is a community of donors who pledge to give \$1,000 or more annually to preserve farmland for generations to come.

2010 Individual Donors

Elke Lewis*	Adobe Systems Matching Gift Program	H. W. Sheehan	Carolyn Anderson
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Anna & Keith F. Nissen*	Equal Exchange	Mary Voytko	Claudia Ashby
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Martha Tucker	Elizabeth N. Nelson & Sue M. Bartels	Julia Aliabadi	Bank Of America Matching Gifts Program
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\$500 - \$999	Ross & Associates	Pati An	Roland Beach
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Jessica Adlin	Linda Shaw	Kari Anderson & Jory Oppenheimer	

*The Farmland Sustaining Circle is a community of donors who pledge to give \$1,000 or more annually to preserve farmland for generations to come.



Photo: Melanie Conner

Nash Huber, Delta Farm

2010 Individual Donors

- | | | | |
|---|----------------------------------|--------------------------------------|--------------------------------|
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Iustin & Valentina Craciunoiu	Rosemary Donaghue	Laurie & William Farmer	David & Ann Geer
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2010 Individual Donors

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Russell Hamerly		James Hutchison	



Photo: Melanie Conner

Michael Blakely, Growing Things Farm

2010 Individual Donors

- | | | | |
|--------------------------------------|--------------------------------|----------------------------------|---------------------------------|
| Carol Kibble | Cari & David Korpi | Douglas Leary & Karen Kole-Leary | Carol Lippott |
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